BEFORE THE TENNESSEE REGULATORY AUTHORITY NASHVILLE, TENNESSEE

December 3, 1999

| IN RE: |) |
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| APPLICATION OF ACCESS INTEGRATED NETWORKS, INC. FOR A CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY AS A COMPETING TELECOMMUNICATIONS SERVICE PROVIDER |) DOCKET NO. 99-00644)) |
| ORDER GRANTING CERTIFICA | TE OF |

PUBLIC CONVENIENCE AND NECESSITY

On November 30, 1999, this matter came before the Tennessee Regulatory Authority ("Authority") upon the Application of Access Integrated Networks, Inc. for a Certificate of Public Convenience and Necessity as a Competing Telecommunications Service Provider ("Application") to offer a broad variety of telecommunications services within the State of Tennessee. The Application was made pursuant to Tenn. Code Ann. § 65-4-201 et seq.

LEGAL STANDARD FOR GRANTING CCN

The Application of Access Integrated Networks, Inc. ("AIN") was considered in light of the criteria for granting a certificate of public convenience and necessity ("CCN") as set forth in applicable statutes. Tenn. Code Ann. § 65-4-201 provides, in part:

(a) No public utility shall establish or begin the construction of, or operate any line, plant, or system, or route in or into a municipality or other territory already receiving a like service from another public utility, or establish service therein, without first having obtained from the authority, after written application and hearing, a certificate that the present or future public convenience and necessity require or will require such construction, establishment, and operation, and no person or corporation not at the time a public utility shall commence the construction of any plant, line, system or route to be operated as a public utility, or

the operation of which would constitute the same, or the owner or operator thereof, a public utility as defined by law, without having first obtained, in like manner, a similar certificate . . .

* * *

- (c) After notice to the incumbent local exchange telephone company and other interested parties and following a hearing, the authority shall grant a certificate of convenience and necessity to a competing telecommunications service provider if after examining the evidence presented, the authority finds:
- (1) The applicant has demonstrated that it will adhere to all applicable commission policies, rules and orders; and
- (2) The applicant possesses sufficient managerial, financial, and technical abilities to provide the applied for services.

An authority order, including appropriate findings of fact and conclusions of law, denying or approving, with or without modification, an application for certification of a competing telecommunications service provider shall be entered no more than sixty (60) days from the filing of the application.

(d) Subsection (c) is not applicable to areas served by an incumbent local exchange telephone company with fewer than 100,000 total access lines in this state unless such company voluntarily enters into an interconnection agreement with a competing telecommunications service provider or unless such incumbent local exchange telephone company applies for a certificate to provide telecommunications services in an area outside its service area existing on June 6, 1995.

Furthermore, pursuant to Tenn. Code Ann. § 65-5-212, competing telecommunications providers are required to file with the Authority (1) a plan containing the provider's plan for purchasing goods and services from small and minority-owned telecommunications businesses; and (2) information on programs that might provide technical assistance to such businesses.

INTERVENORS

Public notice of the hearing in this matter was made by the Authority's Executive Secretary, pursuant to Tenn. Code Ann. § 65-4-204. No interested persons sought intervention prior to or during the hearing.

AIN'S HEARING

AIN's Application was uncontested. At the hearing held on November 30, 1999, AIN was represented by Mr. Michael Bressman of Boult, Cummings, Conners & Berry, PLC, 414 Union Street, Suite 1600, Post Office Box 198062, Nashville, Tennessee 37219. In addition, Mr. William T. Wright, AIN's President and Chief Executive Officer, presented testimony and was subject to examination by the Authority's Directors. Upon AIN's conclusion of proof in its case, the Authority granted AIN's Application based upon the following findings of fact and conclusions of law:

I. APPLICANT'S QUALIFICATIONS

- 1. AIN is a corporation organized under the laws of the State of Georgia on May 28, 1996 and was qualified to transact business in Tennessee on April 7, 1999.
- 2. The complete street address of AIN's principal place of business is 121 North Crest Boulevard, Macon, Georgia 31210. The phone number is (912) 475-9800 and fax number is (912) 475-9988. AIN's counsel is Michael Bressman, Boult, Cummings, Conners & Berry, PLC, 414 Union Street, Suite 1600, Post Office Box 198062, Nashville, Tennessee 37219.
- 3. The Application and supporting documentary information existing in the record indicate that AIN has the requisite technical and managerial ability to provide telecommunications services within the State of Tennessee on a facilities-based and resale basis. Specifically, AIN's management has extensive expertise in the telecommunications industry, including numerous years of experience with an incumbent local exchange carrier, and has made arrangements for the technical support to provide its telecommunications services. In addition, AIN is currently authorized to provide telecommunications services in Alabama, Florida, Georgia, Kentucky and South Carolina.

- 4. AIN has the necessary capital and financial ability to provide the services it proposes to offer.
- 5. AIN has represented that it will adhere to all applicable policies, rules and orders of the Authority.

II. PROPOSED SERVICES

- 1. AIN intends to offer a full array of telecommunications services throughout the State of Tennessee on a facilities-based and resale basis. Specifically, AIN intends to provide a full range of interexchange (including interLATA and intraLATA), exchange access, special access, and local exchange telecommunications services, including prepaid services. AIN's target market for its services will be primarily small and medium-sized business users.
- 2. Except as may be authorized by law, AIN does not intend to serve any areas currently being served by an incumbent local telephone company with fewer than 100,000 total access lines where local exchange competition is prohibited pursuant to Tenn. Code Ann. § 65-4-201(d).

III. PERMITTING COMPETITION TO SERVE THE PUBLIC CONVENIENCE AND NECESSITY

Upon a review of the Application and the record in this matter, the Authority finds that approval of AIN's application would inure to the benefit of the present and future public convenience by permitting competition in the telecommunications services markets in the State and by fostering the development of an efficient technologically advanced statewide system of telecommunications services.

IV. SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN & BUSINESS ASSISTANCE PROGRAM

1. AIN has filed a satisfactory small and minority-owned telecommunications business participation plan, pursuant to Tenn. Code Ann. § 65-5-212 and the Authority's Rules.

2. AIN has acknowledged its obligation to contribute to the funding of the small and minority-owned telecommunications business assistance program, as set forth in Tenn. Code Ann. § 65-5-213.

IT IS THEREFORE ORDERED THAT:

- 1. The Application of Access Integrated Networks, Inc. for a Certificate of Public Convenience and Necessity is approved;
- 2. Any party aggrieved with the Authority's decision in this matter may file a Petition for Reconsideration with the Authority within ten (10) days from and after the date of this Order; and
- 3. Any party aggrieved with the Authority's decision in this matter has the right of judicial review by filing a Petition for Review in the Tennessee Court of Appeals, Middle Section, within sixty (60) days from and after the date of this Order.

lel Malone, Chairman

Lynn Greer, Jr., Director

Sara Kyle, Director

ATTEST:

K. David Waddell, Executive Secretary